

Newsletter

www.MvGSRA.com **November 13, 2009** Vol. 3, Number 14

GSRA 'MEMBERS-ONLY' BENEFITS NOW AVAILABLE!

As announced in our October 8 newsletter, GSRA is now proud to offer our members access to a wide array of valuable benefits through an affiliation with Association Member Benefits Advisors (AMBA). Representatives were on hand in the lobby at our Annual Meeting in Forsyth, and we hope you took time to



speak with them about some of the products now available to you as GSRA members.

Association Member Benefits Advisors (AMBA) is a nationwide fullservice agency focused on plan design, negotiations, and implementation of ASSOCIATION MEMBER benefits for associations. AMBA provides expertise in evaluating benefits and providers to assist GSRA in obtaining quality benefits with flexible choices for their members.

A national firm, AMBA works with 32 retired and active educator and state employee associations in 25 states, which together represent over one million members and potential members. This large member base gives AMBA leverage in negotiating and obtaining group benefits.

A Full Menu of Benefits Available to GSRA members includes:

Dental Insurance

Available in the next few months. (Members will receive written notice.)

Freedom to use any dentist and no network required. Routine cleanings and exams are covered at 100% and there are no referrals required for specialty care.

Vision Insurance

Available in the next few months. (Members will receive written notice.)

Vision Service Plan (VSP) is the largest national quality eye care company. VSP offers one-stop shopping for eye care, and discounts for quality eye exams and unlimited eyewear choices.

Long Term Care / Home Health Care

You select the daily benefit amount, elimination period, and benefit period which best suits your needs for care. The Long Term Care Policy features include: no prior hospital stay, no waiting period for pre-existing conditions, pays in addition to your other insurance, and no premium increases just because you age.

Cancer Treatment Policy

This policy can help cover the expenses associated with diagnosing and treating cancer.

Final Expense Whole Life Policy

You can have peace of mind knowing that your premiums are guaranteed never to increase, and your coverage is guaranteed never to decrease. Death benefits paid to your beneficiary are tax free.

Tax-Deferred Annuity

AMBA offers a Single Premium Tax-Deferred solution for your retirement featuring tax-deferred accumulation of interest, guaranteed competitive interest rate, multiple payout options, income you won't outlive, and a nursing home waiver.

Medical Air Services Association (MASA)

Over the past 30 years Medical Air Services (MASA) has become an international company dedicated to providing life-saving emergency assistance. The coverage is designed to protect members against catastrophic financial loss when emergencies arise. More information about these services offered through your membership may be obtained by contacting AMBA at 800.258.7041.

Identity Theft Solutions

GSRA offers identity theft protection for members through CSIdentity Corporation. For \$11.95 a month you can start protecting your identity from one of the fastest growing crimes in America. Most identity theft solutions provide only credit monitoring. CSIdentity ProtectorSM provides not only credit reports and monitoring, it also provides non-credit loan activity, public records monitoring, criminal record and sex offender monitoring, Internet monitoring, restoration services, and \$25,000 of identity theft insurance. Visit www.amba.info/idtheft.html to learn more and enroll online or by phone.

Astrum Hearing Solutions

This is a national network of hearing professionals who have audiologists in all states. Astrum offers you a complete hearing evaluation, warranty on digital technology aids in any style, loss and damage protection, and batteries with a complete benefit package. Use benefit #RTA000053101 when calling 866.988.5403 or visit www.astrumhearing.com.

Government Employee Travel Opportunities (G.E.T.O.)

This is a unique vacation condominium and hotel, resort, program exclusively for current and retired government employees and now AMBA association members. Space available condos located worldwide are available for a flat rate of \$329 plus tax per wee k. Good for short notice vacations. For full details and samples of resort availability, visit www.getravelop.com or call the reservation center at 877.867.3639. Use eligibility number 823 when making condo/resort reservations.

G.E.T.O. Hotel discounts are available for the following hotels. Use ID # 60712 when making reservations.

Days Inn - 800.268.2195 Ramada - 800.462.8035 Super 8 - 800.889.9706 Travelodge - 800.545.5545 Wingate Inn - 877.202.8814 AmeriHost - 800.996.2087 Howard Johnson - 800.769.0939 Knights Inn - 800.682.1071

Vacations-to-Go Cruises

This online company constantly scours the itineraries of every cruise line to create an exclusive list of the world's great cruises with every conceivable discount included. AMBA association members can subscribe to the free weekly Vacations to Go newsletter vacations where most cruises are discounted 40-60% off the published catalogue price. Visit www.vacationstogo.com for cruise information, www.resortvacationstogo.com

for resort information, and www.tourvacationstogo.com for tours; or call 800.338.4962.

La Quinta Inn & Suites Discount

La Quinta Corporation gives you a 15% discount at their La Quinta Inn and Suites locations nationwide. Please mention the eligibility code "AMBA" to receive your discount. For reservations, please call 800.531.5900 or visit $\underline{www.LQ.com}$.

Rental Car Discounts: Avis, Budget, & Advantage

Avis: Use Discount code AWD# G725000. Call 800.331.1212 or visit http://www.amba.info/Rental_Car_Discounts.html

Budget: Use Discount code (BCD) X925500. Call 800.527.0700 or visit

http://www.amba.info/Rental_Car_Discounts.html

Hertz: Use Discount code CDP# 1860896. Call 1.800.654.2210 or visit www.hertz.com

Apple Discount*

Apple and GSRA have included you in a special program. You qualify for preferred pricing on some of the latest Apple products and accessories. Apple member purchase program benefits include special member discounts on Apple products, quarterly promotions, free standard shipping on orders over \$50, free engraving on iPod, online custom product configuration, and simplified checkout using any combination of credit card, Apple Gift Card, or Apple Instant Loan. Call 1-877-EPP-MEMBER or visit www.apple.com/eppstore/slg, and when calling, please identify yourself as an eligible participant purchasing from the Apple Association Member Purchase Program. *Discounts not available on all items. Visit the EPP website or call Apple to verify discounted items.

Dell Computer Discount

GSRA members are now eligible to get discounts on Dell computers through the Education Personnel Purchase Program. You may receive a 2%-12% discount depending on the cost of the unit and the warranty selected. Call Dell at 866.257.4711 or visit www.dell.com/edubuy and enter discount code PS95750248.

1-800-FLOWERS

Save 15% on an assortment of beautiful flowers — Fresh from Our Growers or Florist Designed — plus plants, delicious gourmet snacks and treats, extraordinary gift baskets, cuddly plush pals and unique giftware they'll treasure. 1800FLOWERS can help you celebrate any occasion! Use code AMBA. Visit www.1800FLOWERS.com or call 1-800-FLOWERS.

Barnes & Noble Online Discounts

Members save with online discounts for books, DVD's, CD's, and more through the online member's bookstore. Save an extra 5% in addition to any online discounts on all your purchases. Orders of \$25 or more qualify for Fast & Free shipping in three business days or less (see site for details). Visit www.bn.com/amba.

AMBA TravelPERX

AMBA TravelPERX brings the best values for cruises, resorts, and escorted tour vacations to the Caribbean, Mexico, Panama Canal, Europe, Alaska, South America, and Asia. Visit www.AMBAtravelPerx.com or call 1.800.480.4080.

For more information on these benefits, please call AMBA at 1-800-258-7041 or visit <u>www.AMBA.info</u>. <u>Membership with GSRA is required in order to obtain these benefits.</u>

Please note that AMBA also offers a Medicare Supplement Plan (Medigap). However, GSRA members who are enrolled in the State Health Benefit Plan *are not eligible* for a Medigap plan. If, however, you do not have coverage under the SHBP and are interested in a Medicare Supplement Plan (Medigap), you may contact AMBA at the telephone number above or by visiting the AMBA website. *Don't forget: If you are enrolled in the State Health Benefit Plan Medicare Advantage Plan (either United Health Care or CIGNA) you will permanently lose all SHBP coverage if you enroll in AMBA's or any other Medicare Supplement Plan (Medigap).*

Periodically, members will receive through the postal service additional information from AMBA regarding a specific benefit. The envelope will include the GSRA name and logo so that you can identify the information as from GSRA. Please review the information upon receipt to determine if you have any interest in the product.

SHBP INFORMATION FROM GSRA ANNUAL MEETING

The following paper, prepared by GSRA and submitted to DCH for review, was distributed as a handout at the GSRA Annual Meeting on October 21 and is reprinted here for the benefit of all GSRA members. It is also available to members on the GSRA website.

The State Health Benefit Plan (SHBP) is a health insurance plan operated by the Department of Community Health (DCH) for the benefit of employees and retirees from State departments and teachers, employees, and retirees from local school systems. This document is prepared to respond to some of the common and background questions regarding the SHBP and the upcoming changes—allowing the DCH staff to respond to other very important questions at the October 21 Annual Meeting Q&A session

<u>January 1, 2010 Changes:</u> Premium rates for all options are increased by 10%, benefits are reduced, and while retirees age 65+ are not literally forced into a Medicare Advantage Plan (MAP), they are being given strong incentives to change to the SHBP MAP.

- 1. What are the premium rates for 2010?
 - A: See the GSRA Newsletter of September 15, 2009 or of October 2, 2009 for the rates that are effective for 90% of retirees. If your premium category is not shown, you will receive by mail from DCH an individualized statement showing the premium rates.
- 2. Why do the rates published in the GSRA Newsletter for the HMO, PPO (OAP), HRA, and HDHP for retirees age 65+ show a much greater percent increase than 10%? A: DCH changed the premium policy to eliminate all state subsidies to the HMO, PPO (OAP), HRA, and HDHP premiums for retirees age 65+; therefore the published rates reflect the entire cost of the option.
- 3. What benefits in the PPO (OAP), HMO, HRA, and HDHP options are reduced?

A: The GSRA Newsletters of September 15th and October 2nd highlight the changes. Basically, the deductibles were increased by \$100, the office visit and Rx copays are increased by \$5 to \$10, coinsurance rates are increased from 10% to 20%, and out-of-pocket (OOP) maximums are increased

- by \$500. All of the changes will expose active members and retirees under age 65 to a higher out-of-pocket (OOP) cost in 2010 than in 2009.
- 4. What is meant by the Medicare Advantage Plan (MAP), UnitedHealthcare (UHC) MedicareDirect, and CIGNA Medicare Access Plus Rx (PFFS)?
 - A: "Medicare Advantage" is Medicare's title for a plan in which Medicare pays an insurance organization a flat rate each month to insure all health care to an enrollee. There are several kinds of Medicare Advantage Plans, but the one being offered to SHBP retirees is called a "Private Fee-For-Service (PFFS)" plan. UHC calls its MAP the MedicareDirect plan and CIGNA calls its MAP Medicare Access Plus Rx (PFFS).
- 5. I was a member of the Kaiser Permanente Senior Advantage Plan. What is the difference in what the SHBP is offering with UHC and CIGNA and the Kaiser Plan?

A: The Kaiser Permanente Senior Advantage Plan is also a Medicare Advantage Plan, but it is an HMO product rather than "Fee-For-Service."

<u>Common questions</u> about the Medicare Advantage Plan are answered below. DCH has negotiated the Standard and Premium MAP options so that annual out-of-pocket (OOP) maximums can be held to \$1,000 and \$500, respectively.

6. What is the difference between a Medigap (Medicare Supplement) and the Medicare Advantage Plan?

A: A Medigap plan pays secondary benefits after Medicare pays and is therefore a 'supplemental' policy to Medicare. Prior to 2010, the SHBP HMO, PPO, HRA, and HDHP options served as employer supplemental plans. Medicare has designed (and strictly controls) the types of Medigap plans that insurance companies are permitted to sell. These plans are labeled by letter

from "A" to "L." Benefits under the Medigap plan "F" are similar to the 2009 SHBP PPO. The 2009 monthly premium cost for the "F" policies in the State of Georgia ranges from \$46 to \$260¹.

The MAP plan, however, is an integrated plan covering all medical services. Think of MAP like

¹ Medicare website—

http://www.medicare.gov/MPPF/Include/DataSection/Questions/SearchOptions.asp

a SHBP option—covering all services under one plan—before you enrolled in original Medicare.

7. Can I enroll in a Medigap Plan with MAP?

A: No. You cannot enroll in a Medigap Plan and be enrolled in the SHBP MAP. If you enroll in a Medigap Plan, you lose your SHBP MAP and cannot re-enroll in a SHBP option.

8. Will Medicare pay first and then MAP pay as the secondary coverage?

A: No, even though you are considered to have Medicare coverage and will continue to pay the Medicare Part B premium. No secondary payment is made because the MAP will pay the provider the entire amount of the cost that is allowable under Medicare.

9. Will I have to pay Medicare Part D premiums?
No, MAP will cover prescription drugs without your having to pay Part D Premiums.

10. Is there a gap (donut hole) in the prescription drug benefit?

A: No. The MAP provides an Rx plan with a copay—no deductible and no gap. When you have reached an OOP cost of \$4,550 for Rx expense, your copay is reduced.

11. What will I have to pay out-of-pocket with MAP?

A: The amount of out-of-pocket (OOP) cost will vary by whether you enroll for the MAP Standard or MAP Premium. OOP will also vary based on the type and number of medical expenses that you actually incur. See the article "Evaluating your Health Insurance Options for 2010" in the GSRA October 2nd Newsletter. As a general rule you will pay more out-of-pocket at the point of medical service than you paid in 2009. You will, however, save on your premiums. However, some retirees who enrolled in MAP for 2009 state that they have saved money on their Rxs during the year. The primary differences are:

• You pay a \$20 copay in the Standard MAP for each primary care Office Visit, but can reduce it to \$10 by enrolling in the Premium option.

- Unless you were in the HMO during 2009, you did not have to pay an office visit copay.
- In the Standard MAP you pay \$190 per day for the first 4 days (\$760) of a hospital admission, but can reduce it to \$100 per day for the first 3 days (\$300) by enrolling in the Premium MAP. In 2009, unless you were in the HMO, you had to pay only for personal items for a hospital confinement. Medicare and your SHBP option (your Medicare 'supplement') most likely paid the entire bill.
- You pay \$50 for each emergency room visit (unless admitted) in either the Standard or Premium MAP options. During 2009, unless you were in the HMO, Medicare and your SHBP option mostly likely paid the entire bill.
- You can reduce your copays for drugs in tiers 2, 3, or 4 in the Premium MAP as long as the allowable price is under \$100. Your 2009 Part D Prescription Drug plan probably required about the same copays as the copays in MAP although the copays could be higher or lower depending on the type of Part D plan that you had
- In the Standard MAP, you pay a \$1,000 OOP maximum plus the office visit and Rx copays, but in the Premium option you can reduce the OOP maximum to \$500 plus the office visit and Rx copays.

12. Should I remain in my current SHBP option and original Medicare?

A: If you remain in any of the SHBP options (other than MAP), you will have a great deal more cost in 2010 than you had in 2009. In addition to the much higher premiums, you will pay more when you receive medical care because of the change in the Coordination of Benefits (COB) policy, increased deductibles and increased copays. There may be a scenario where you should remain in your 2009 option despite these higher costs, but NONE has been presented to date. However, only you can evaluate your own situation and make the decision that is right for you.

Generally, the MAP options include the <u>same medical coverages</u> as the HMO, PPO (OAP), HRA, and HDHP. Most of the differences other than the network are cost differences. Additionally, the medical coverages between the Standard MAP and the Premium MAP are generally the same.

13. Are wellness (preventive) benefits included in the MAP plans?

A: Yes. Preventive services, such as colorectal screening, pap smears, annual prostate cancer screening, annual routine physical examination

(with office visit copay), and flu vaccine are covered.

14. Are there benefits in the MAP options that are not covered under original Medicare and the HMO, PPO (OAP), HRA, and HDHP?

A: Yes. MAP covers an additional 20 routine chiropractic visits per year—much like the SHBP options. MAP also covers a routine eye exam every 12 months, up to \$125 for eyewear (or contact lens) every 24 months, routine hearing tests for hearing aids, up to \$1,000 for a hearing aid every 48 months, and other benefits as indicated in the SHBP materials.

15. What is the difference between the Standard and Premium MAP options?

A: Coverage for the types of medical care are the same under both options. The premium for the Premium MAP option is \$480 more annually (\$40 each month per person) than the Standard MAP option. However, the maximum out-of-pocket cost

under the Premium MAP is \$500 and under the Standard Option is \$1,000. Much of the cost difference is for the hospital or skilled nursing facility copays. However, you can save \$10 per office visit for primary and \$5 per office visit for the specialist under the Premium MAP option. In some cases, you may save copay amounts for Tier 2, 3, or 4 prescription drugs.

16. Is the \$1,000 out-of-pocket (OOP) maximum under the Standard MAP option or the \$500 under the Premium MAP option the only out-of-pocket cost for me—except for the premium?

A: No. Office visit copays and Rx copays are not included in the OOP maximum. Material from CIGNA indicates that the coinsurance for Medicare Part B drugs and durable medical equipment purchased at a pharmacy is not included in the OOP. UHC indicates that these coinsurance amounts are included in the OOP.

Under the MAP options, a member has the extra benefit of a "mail-order" prescription program. Other SHBP options do not offer the choice between retail and mail order programs.

17. If I enroll for a MAP option, can I still use my retail pharmacy?

A: Yes.

18. Will my cost be less by using the mail order program?

A: Mail order requires you to pay only two copays for a 90-day supply of the drug rather than three

30-day copayments you will pay at the retail pharmacy. Therefore, you will save one copay every 3 months. However, there are several pharmacies that sell specific generic drugs for \$4 for a 30-day supply or \$10 for a 90-day supply. In this case, your generic copay (amount) MAY be less at the retail pharmacy.

DCH's administrative process: SHBP members who are age 65+ will automatically be moved to the Standard MAP of the vendor that the retiree currently uses if no choice is selected. Medicare will automatically drop the individual's Part D drug plan effective January 1st. You will receive a new ID card for medical services on and after January 1st. Members who turn 65 during 2010 should change to a Medicare Advantage Plan effective the first of the month in which the member turns 65.

19. If I am 65 and my spouse is under age 65, can my spouse continue or change to the HMO, PPO, HRA, or HDHP?

A: Yes, if you have family coverage, the under age 65 member of the family can choose any of the options as long as it is with the same vendor, CIGNA or UHC.

20. When do I have to make a decision about my 2010 coverage?

A: You must make an election during the Retiree Option Change Period, which is from October 9 through November 10, 2009. If you do not make an election, SHBP will move you (provided your record shows Medicare Parts A and B or Medicare

Part B coverage) to the Medicare Advantage Plan of the vendor you chose for 2009.

21. I will turn 65 during 2010. Will SHBP send me something that tells me what I need to do?

A: Yes. SHBP sends a letter to each individual about 4 months before reaching age 65. The letter will tell you what you need to do, including sending a copy of your Medicare card to the SHBP in sufficient time for the retiree pension to be adjusted for the reduced premium.

22. In 2009, I enrolled in the HRA and have not used all of the HRA credit. What will happen to the credit that we were told would roll to 2010?

A: You will be able to retain the unused amount

in 2010.

The Medicare Advantage (PFFS) option does not have a provider network per se. However, any provider that accepts Medicare and the vendor payment conditions is eligible to become a "deemed provider."

23. How do I ensure that my provider will become a "deemed provider" for MAP?

A: The provider can make the choice on a case-by-case basis. You should contact your provider before services are provided to ask about acceptance of the "SHBP Medicare Advantage Private Fee-For-Service plan." Take the document that the SHBP provided to you to the provider. This document outlines the basic requirements to become a "deemed provider."

24. What should I ask my provider?

A: Be sure to ask if the provider accepts the "SHBP Medicare Advantage Private Fee-For-Service plan." CIGNA and UHC market a different MAP to the public. Also, be sure to show your identification card from the SHBP vendor each time you receive services.

25. What are the requirements for becoming a "deemed provider?"

A: Any provider that accepts Medicare assignment or agrees not to bill the patient more than is paid by the SHBP vendor (CIGNA or UHC) can become a "deemed provider." The provider must file the claim directly with the SHBP vendor for payment—not with Medicare.

26. Do you mean that if I call CIGNA and UHC they cannot tell me if my provider will accept the MAP PFFS plan?

The MAP PFFS does not have a network and the provider can choose on a service-by-service basis whether to accept "deemed" status. UHC and CIGNA can, however, search a historical file to let you know if your provider has previously accepted MAP.

SHBP ANSWERS OUR QUESTIONS IN WRITING

GSRA submitted, on behalf of its members, questions to the Department of Community Health's Nancy Goldstein, Division Director of the State Health Benefit Plan, regarding some of the provisions of the SHBP. Director Goldstein and other SHBP staff verbally responded to many of the questions at the GSRA Annual Meeting on October 21, 2009, and submitted written responses to the following GSRA questions. Director Goldstein's submission included the following caution:

"The Department of Community Health has prepared the following brief responses to your questions. These responses are general in nature and should not be considered a confirmation of benefits in any specific situation. More information is available in the Active and Retiree Decision Guides and the Summary Plan Descriptions."

1. Effective January 1, 2010, retirees age 65+ will no longer receive any State subsidy in their premiums for options other than the MAP. Why did DCH change the policy to force SHBP retirees age 65 and older to go into the Medicare Advantage Plan?

A: In 2008, the State of Georgia Other Post Employment Benefits (OPEB) valuation was \$16.4 billion in unfunded liability for retiree health care. The DCH was instructed to reduce this liability in order to maintain a fiscally sound status and avoid adverse impact to the State bond ratings. On October 30, 2008, the DCH presented two major policy changes designed to impact the liability 1. New hires would only be allowed to enroll in one of the CDHP options their first year starting January 1, 2009. 2. State subsidies for Medicare eligible

- retiree coverage would be limited to the Medicare Advantage options starting January 1, 2010.
- 2. Given the reason for eliminating any employer subsidy of premiums for retirees age 65+ and, therefore, forcing retirees to move to the MAP, what is the anticipated 2010 State savings per retiree age 65+?
 - A: The projected 2010 savings for reduced expenses per retired member 65+=\$770/year.
- 3. We heard that the reason for dropping Kaiser Permanente was a result of DCH's desire to reduce overall cost. How does dropping the Kaiser option help to reduce cost? Since DCH has reported that the benefit payments of the SHBP were about \$100 million greater than anticipated in FY 2009, how did the Kaiser permember cost compare with the HMO, PPO, and HRA per-member costs?

- A: Kaiser is being dropped because they participated in the 2008 procurement to consolidate carriers to two, each offering five options. Kaiser did not win the bid. Blue Cross Blue Shield was also dropped due to the procurement results. During CY 2009 to date, Kaiser is costing the state more on a per member per month (pmpm) basis than any other SHBP option, including even the PPO. Kaiser costs are running at \$357 pmpm, while the next highest cost HMO is at \$308 pmpm.
- 4. In the retiree meeting that I attended, a SHBP representative was not present to answer questions. The UHC and CIGNA representatives could not answer my questions. Who at DCH will answer our questions and what is the phone number to call? Will all retirees' questions and answers from DCH be posted on the DCH website?

A: SHBP held 183 retiree meetings across the state. Due to budget constraints and limited resources, SHBP staff was not able to attend the meetings. The vendors had Medicare Advantage plan experts available to answer questions at the meetings. Retirees with additional questions may call the SHBP Call Center at (404) 656-6322 or (800) 810-1863 or may call the vendors directly. There are Q&As listed on the Web site. We do not plan to add all of the questions we receive from retirees.

- 5. We understand from the benefit material that you are changing the name of the PPO option to the OAP, "Open Access Plan." What is the reason for this change and what does it mean to us?
 - A: CIGNA already used their OAP network for 2009 we are just changing the name to correctly reflect the network. UHC is switching to their OAP network on 1/1/2010. With the OAP networks the carriers are able to achieve larger discounts from providers which results in lower cost for the state and for members. There is no impact at all for CIGNA members. There are a small amount of providers in Georgia (less than 200) who do not participate in the OAP network.
- 6. We understand that DCH is changing the Coordination of Benefits policy to a "maintenance of benefits" provision.
 - What does this mean to retirees under age 65 who also have coverage under their spouses' plans?
 - What does this mean to retirees (65+) who choose to pay the higher premium for the OAP or HRA and retain original Medicare A, B, and D?

- A: The HMO and High Deductible Health Plan options already use the "maintenance of benefits" provision. Therefore, SHBP members enrolled in these options will not experience a change. SHBP members with dual coverage who are enrolled in the OAP option (formerly PPO) or the HRA option often paid nothing out of pocket for treatment under the old Coordination of Benefits policy. Under the new Coordination of Benefits Policy, the SHBP member with dual coverage will always have to pay co-pays and/or co-insurance. SHBP members with dual coverage should review the Coordination of Benefits rule and examples in the Decision Guide when determining whether dual coverage is still costeffective.
- 7. We know that different companies have different processes for approvals and paying claims. Is the SHBP amount paid to CIGNA and UHC the same? If not, what is the difference?
 - A: The DCH has separate contracts with CIGNA and UHC. The amounts paid to CIGNA and UHC vary based on whether they meet certain goals set forth in the contracts, claims experience, enrollment and other variables.
- 8. Do you think it would be a good idea for a retiree to cancel their SHBP coverage, keep Medicare Part A, Part B, and Part D and buy a Medigap policy?
 - A: Retirees must evaluate the benefits provided by SHBP versus the premiums to decide if they feel it is in their best interest to keep the SHBP coverage or to drop it and purchase a Medigap policy. Retirees should think this through very carefully because if they drop their SHBP coverage, they will NOT be able to get it back.
- 9. If I select one of the MAP options and I don't like it, can I change back to one of the SHBP options, original Medicare and Medicare Part D before 2011? I understand that I will have to pay the higher premium, but will there be any penalties, such as the Medicare Part D "late" fees? What if I elect to remain in my current option and later decide that I cannot afford the higher premiums and costs, can I change into one of the MAP options before 2011?
 - A: A retiree could not opt out of the MAP option until the Retiree Option Change Period (ROCP) for 2011. Regarding whether or not a retiree would have to pay late penalties should they elect to go back to original Medicare during the ROCP, if a retiree changes from a MAP option to another SHBP, upon submission of the cancellation of the MAP option to

CMS, original Medicare automatically resumes. The retiree will have 60 days to enroll in a Part D plan without any penalties. Retirees who elect to remain in their current option and later decide they cannot afford the higher premium will be able to change to one of the MAP options before 2011, upon approval by CMS.

10. And what about <u>after 2011?</u> When future Retiree Option Change Periods come around, will we be able to change back and forth between the MAPs and other SHBP options the same as we've always been able to? Can we choose an unsubsidized option (PPO, HRA, etc.) one year and a MAP the next, for example?

A: Yes, each year retirees may switch options during the ROCP.

11. Discuss any differences between medical services covered and costs under the CIGNA MAP plan versus the UHC MAP plan. Include any differences in types of costs that are included in the out-of-pocket maximum under the CIGNA MAP plan vs. those included in the OOP maximum under the UHC MAP plan.

A: The United Healthcare and CIGNA plan designs are the same except for the following: CIGNA: Part B Drugs and DME purchased at a pharmacy do not apply toward the OOP maximum; United Healthcare: Part B Drugs and DME purchased at a pharmacy will apply to the OOP maximum

12. Is the inpatient hospital copay (for 3 or 4 days based on the option) per year or per admission until you reach the OOP maximum?

A: The inpatient hospital copay is per admission. Once the annual out-of-pocket maximum has been met, the inpatient hospital copay would not apply for future inpatient hospital admissions.

13. Original Medicare approves a set number of days for a given diagnosis, etc. How does UHC/CIGNA handle this limitation? Do UHC & CIGNA use the Medicare guidelines or other medical guidelines?

A: Please note that Medicare (CMS) does not approve a set number of days for a hospital admission for a given diagnosis. CMS pays a set amount for a diagnostic grouping (DRG – Diagnostic Related Group) based on the average number of inpatient hospital days treatment of a diagnosis would require. For PFFS plans, United Healthcare and CIGNA would reimburse providers consistent with Medicare reimbursement rules.

14. The copay for admission with a diagnosis of mental health is the same as the copay for a

physical condition. However, there is a lifetime limitation of 190 days for mental conditions. Please comment on whether the SHBP will implement parity for physical and mental conditions.

A: The Medicare Advantage Plans for the SHBP are fully-insured products. These plans have a 190 day limit for benefits when admitted to a psychiatric hospital. There is no limit however, if an individual is admitted to a regular hospital that has a psychiatric unit.

15. Explain how the MAP network or "deemed" provider will work.

A: Unlike a traditional provider network, a retiree can see any Medicare participating provider anywhere in the United States who is willing to accept the terms, conditions and payment rates for the plan. To help ensure the provider understands the retiree is participating in a PFFS plan, it is important for the retiree to show their membership identification card each time they seek medical services.

16. What if I show my MAP ID card to my provider who stated that he/she would accept MAP, but the provider files the claim with Medicare anyway. What will Medicare do? What will the MAP vendor do?

A: A provider guide explains the terms and conditions of the program and the administrative processes- including the address to file claims. In the event that a claim is sent directly to Medicare, Medicare will see in their processing system that this retiree is enrolled in a Medicare Advantage plan. This will key them to return the claim to the provider and the provider can then submit the claim to United Healthcare or CIGNA for processing.

17. Are there areas of the State where you anticipate that retirees may have more trouble getting the providers to become "deemed providers" for the MAP enrolled retiree?

A: Based on the information provided by our vendors we have not seen an area of the state with any disproportionate percentage of providers who are not accepting the MA plans. Retirees are encouraged to contact their providers directly to check their MA status.

18. Explain what we must do if our providers will not accept the MAP PFFS. Explain how the MAP PFFS option works for out-of-state members.

A: If a retiree seeks services from a provider that will not accept the plan, they are encouraged to call United Healthcare or CIGNA. The vendor's

customer service teams have access to "deemed" provider data and can help the retiree find a provider who is deemed in their area or anywhere in the United States. The CIGNA and United Healthcare plans provide national coverage and would work the same for out-of-state retirees.

19. There is much talk about Congress and the President cutting funding --- up to \$500 billion—from Medicare and the Medicare Advantage plans or eliminating the MAP plans. Explain what the State will do if money is substantially cut from the MAP plans.

A: If the rumored MA cuts get to the point where it is more expensive to the state to offer MA, then SHBP will consider alternatives. These may include keeping MA as an option, or eliminating MA altogether. In any event retirees would be transitioned to another health plan, likely one of the existing SHBP options that coordinates with Medicare, similar to what they have today.

20. Why should retirees be forced into Medicare Advantage knowing that Congress and the President are trying to eliminate it? Are you setting the retirees up to eliminate our health insurance coverage entirely? If not, then what type of coverage should we anticipate under either of these two scenarios?

A: The decision to move to MA was made prior to current presidential administration being elected. It would be irresponsible for SHBP to put any major strategic initiatives on hold pending unknown legislation that may take years to pass and/or implement. The state has no intention of eliminating retiree health care coverage and we can assure that we will work with retirees to ease any transition that the passage of any health care reform bill may result in

21. If I am 65+ and don't want to transfer to the MAP, will I stay in my current option if I do nothing during this Retiree Option Change period?

A: No. Retirees eligible for the MAP will be automatically enrolled in the MAP if they do nothing (subject to CMS approval). If a retiree wants to keep their current option, the retiree should call SHBP advising that he/she wishes to keep their current option without the state contribution. SHBP will provide the cost and proceed to enroll the retiree in their current option. Or, the retiree may write on their PCF that they wish to remain in their current option and that he/she understands that he/she will pay the full cost of their health coverage.

22. If I want to enroll for the Premium MAP, do I have to complete the "Change" form or enter my selection into the computer during the Retiree Option Change Period?

A: Retirees who want to enroll in the Premium MAP must complete the personalized change form or may make their election on the Web site at www.oe2010.ga.gov.

23. If my spouse continues to work and I am covered under his/her plan—either the SHBP or other employer's health plan—and I am over age 65, will I have to enroll in one of the MAP options?

A: Retirees who are covered under another group plan because their spouse is actively working whether through the state or another employer and are over 65 will have to enroll in one of the SHBP MAP options.

24. We understand that our current Part D plan will automatically be cancelled by Medicare when the SHBP notifies Medicare of our enrollment in MAP. Will this be done in time to stop my deduction from my social security check? If not, will it cause problems with Medicare if I cancel my Part D coverage?

A: SHBP will send the file of elections made during the Retiree Option Change Period to the vendors in late November to submit to CMS. SHBP cannot guarantee that the deductions will be stopped from their social security immediately as we do not know what their cutoff dates are. However, to assure no deduction is taken, the retiree can contact the Part D Plan directly to cancel the coverage.

25. Are <u>all</u> age 65+ retirees—state, teachers, legislators, judges, school service employees—required to enroll in a MAP option?

A: No one is required to enroll in a MAP option. In general, all retiree and active employee options are the same for teachers, school service employees, state employees, judges, legislators and even the Governor.

26. Explain how to enroll (the option) for coverage when the spouse is under age 65, the retiree is age 65+, and there is a child under age 18 or a student under age 26 under the coverage.

A: Retiree age 65 and spouse and child under age 26 — The retiree will either complete the personalized change form or go online at www.oe2010.ga.gov and make an election for one of the MAP options and select the HRA, OAP, HMO or HDHP for the spouse and child. All three individuals must be covered by the same vendor.

27. Explain how to enroll if both parents are age 65+ and there is a child under age 18 or a student under age 26 in the current coverage.

A: If both the retiree and spouse are 65 or older and have a child without Medicare covered under the plan, the retiree would follow the same steps as outlined in Answer 26 above – elect an MA plan for retiree/spouse and one of the other plans for the child.

28. Explain how to enroll when both parents are age 65+ and there is a handicapped child (with original Medicare) covered under the retiree's contract.

A: When both the retiree and spouse are 65 or older and a handicapped child with Medicare coverage is covered under the contract, the retiree would will either complete the personalized change form or go online at www.oe2010.ga.gov and make an election for one of the MAP options. All three individuals will be covered by the MAP option the retiree selects.

29. I am currently enrolled in the HRA option and I have not used all of my HRA credit. Will I be able to use these amounts? If so, how will I access these unused credits in 2011?

A: If you as a single enrollee or if everyone in your family moves to one of the MA plans, then yes, you will be able to access those unused funds if you have a balance of greater than \$10 after a six (6) month claim run out period. These unused funds will go into a stand alone account. These funds will be used to reimburse you for any copayments or coinsurance you pay to physicians and hospitals. Healthcare will use an automated process to issue you reimbursement checks; there will be no need to submit documentation or proof of payment and CIGNA will require submission of a claim form for reimbursement. Reimbursements to you will continue until all funds are depleted. If one person in your family moves to the MA plan but other family members remain in the HRA option, then all funds will remain in the HRA account. If your family members move to another plan type, the HRA funds will be forfeited.

30. We understand that if a SHBP member discontinues his/her coverage that the member cannot re-enroll in any option with the SHBP. Explain other situations under which a MAP member can lose SHBP coverage.

A: If a retiree discontinues his/her SHBP coverage, he/she cannot re-enroll at a future date. A SHBP retiree enrolled in a SHBP MAP option can lose

- his/her SHBP coverage, if he/she decides to drop the MAP coverage by contacting CMS or enrolls in a supplemental Medicare policy or a Part D plan.
- 31. It is our understanding that DCH staff no longer submits to the Board of Community Health for approval benefit changes or even the major policy changes, i.e. to eliminate state subsidy to the premiums except to the Medicare Advantage Plan for retirees over age 65. How can members have more input into the benefits and policies of the health plan?

A: At the request of the Board of Community Health and the Governor, the DCH works with industry experts to develop long term strategies for the SHBP. These strategies are designed to offer industry standard medical benefits while making sure the SHBP has enough money for the long run. These strategies are presented to the Board in open meetings, and they comply with federal and state law. Long term strategies include the adoption of benefit designs, network arrangements, and policies that encourage members to use other insurance they have. Changes in benefit design and policy are always considered during the budget process and the calculation of contribution rates. These budgets and rates are approved by the Board. For example, the long term strategy that included the policy change related to Medicare Advantage was presented to the Board on October 30, 2008, and was used in the calculation of rates approved on May 14, 2009. Here are some ways that SHBP members can have more input into the benefits and policies of the SHBP: 1) Attend Board meetings and get on the email distribution list that announces the tentative agendas for the meetings; 2) Review Board meeting minutes and resolutions, which are posted on the DCH Web site; and 3) Correspond to the Board and the Department of Community Health to provide feedback and ideas. There is also a formal public comment period of 30 days associated with changes to the SHBP rules

32. Most of the SHBP options are funded on a self-insured basis with an insurance company managing the payment of claims for a fee; therefore, the insurance company is not at risk for adverse fluctuation in benefit cost. Is the Medicare Advantage Plan self-insured or a fully insured product; thereby, transferring the financial claim risk to the vendor? How does this affect the OPEB liability?

A: The Medicare Advantage plans are fully-insured, however the funding mechanism (self-

insured versus fully insured) does not impact the OPEB liability.

- 33. Given that DCH reports that the SHBP Fund remains in a negative position for 2010 after all of the changes, what is the DCH proposal to keep the plan solvent during FY 2010 and FY 2011?
 - A: While we have reported a projected negative fund during FY 2010 and FY 2011, at this time, we believe there is enough cash available from all revenue sources to ensure that all providers are paid in a timely manner through June 30, 2011. The negative fund balance deficit has been communicated to the Governor's Office of Planning and Budget and it is our expectation that their Amended FY 2010 and/or FY 2011 budget recommendations will address the deficit in some manner.
- 34. We have read that the Medicare Advantage PFFS plans must develop a provider network by 2011. Is that a requirement of Medicare? What do you envision will be the result of this requirement—more or less acceptance by providers?
- Medicare regulations spelled out in MIPAA (Medicare Improvement for Patients and Providers Act) regarding Group Retiree Medicare Advantage PFFS plans require contracted provider networks starting January 1, 2011. We anticipate there may be some resistance but because providers are accustomed to contractual arrangements in a network situation this should not be a problem. We anticipate that this would be a PPO type network with some of the same features and benefits as a PFFS product and have the added security of pairing a broad contracted provider network with access non-contracted Medicare accepting providers.
- 35. Does DCH have staff or consultants observing the actions being taken by Congress on Health Care Reform? Do you anticipate any of the State's options to be taxed because the total cost exceeds some dollar amount?
 - A: DCH's Division of Legislative Affairs is monitoring the actions being taken by Congress. DCH is not able to predict at this time whether any of the options would be taxed.